

It takes skill to **SPOT DIAMONDS**

MAHINDRA MANULIFE FOCUSED EQUITY YOJANA

(An open ended equity scheme investing in maximum 30 stocks across market caps (i.e Multi Cap))

January 31, 2023

Why invest in this Scheme ?



Selection of the next potential winners through the GCMV process#



High conviction focused portfolio with strong risk management processes



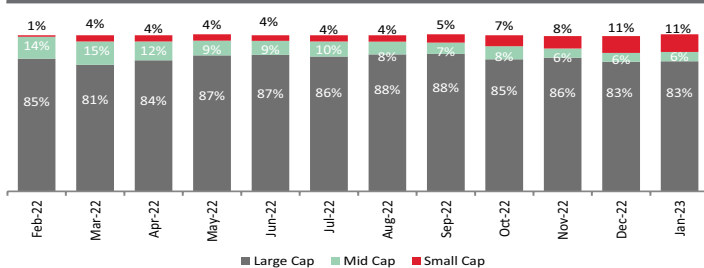
Potential to generate relatively better risk adjusted returns

GCMV is an internal process framework to optimize stock selection based on growth, cashflow, management and valuation

Scheme Positioning

- A high conviction diversified portfolio of companies that could benefit from emerging opportunities in the domestic scenario.
- A flexi cap, multi sector approach of selecting around 30 stocks with potential medium to long term growth runway.

12 Month Market Capitalization Trend (% to Equity Holdings)

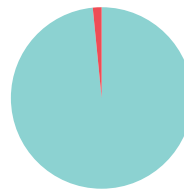


As per the Market Capitalization data provided by AMFI (In line with the applicable SEBI guidelines)

Portfolio Update for the Month

- Key Overweight sector/Industries includes Banks, Materials, IT and Telecom sector vs the Scheme's Benchmark. Overweight in Banks is offset by Underweights in NBFCs.
- Key Underweights sectors /Industries includes Finance, Healthcare and Oil & Gas vs the Scheme's Benchmark.
- Portfolio currently has higher allocation to large caps while looking to add bottom up ideas from small cap & mid cap.

Asset Allocation (%)



97.96% - Equity Holdings
2.04% - Cash & Other Receivables

Data as on January 31, 2023

Top 5 Sectors of the scheme (% to Net Assets)

Sector	MMFEY	NIFTY 500 Index TRI
Financial Services	29.49%	31.01%
Information Technology	14.41%	11.54%
Fast Moving Consumer Goods	9.67%	8.23%
Automobile and Auto Components	7.57%	5.92%
Oil Gas & Consumable Fuels	6.78%	9.87%

Data as on January 31, 2023

IDCW History

Record Date	Plan(s) / Option(s)	IDCW (Rs. per unit)	Face Value (Rs. per unit)	Cum-IDCW NAV (Rs. per unit)
26-Feb-21	Regular IDCW	0.5000	10	11.8145
26-Feb-21	Direct IDCW	0.5000	10	11.8827
17-Sep-21	Regular IDCW	0.5000	10	14.3445
17-Sep-21	Direct IDCW	0.5000	10	14.5929
17-Mar-22	Regular IDCW	0.8000	10	13.3891
17-Mar-22	Direct IDCW	0.8000	10	13.7911

Pursuant to payment of IDCW, the NAV of the IDCW Option(s) of the Scheme/Plan(s) falls to the extent of payout and statutory levy, if any. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. For complete list of IDCWs, visit www.mahindramanulife.com. IDCW: Income Distribution cum Capital Withdrawal

Top 10 Equity Holdings (as on January 31, 2023)

Security	% to Net Assets
HDFC Bank Limited	9.28%
Infosys Limited	9.05%
ICICI Bank Limited	6.91%
Reliance Industries Limited	6.78%
Bharti Airtel Limited	4.82%
Larsen & Toubro Limited	4.79%
State Bank of India	4.19%
Kotak Mahindra Bank Limited	3.95%
Maruti Suzuki India Limited	3.77%
NTPC Limited	3.75%
Top 10 Holdings	57.30%

Portfolio Stats

Turnover Ratio (Last 1 year)

0.82

Scheme Details

Investment Objective:

The investment objective of the scheme is to generate long term capital appreciation by investing in a concentrated portfolio of equity & equity related instruments of maximum 30 companies across market capitalisation. However, there can be no assurance that the investment objective of the Scheme will be achieved.

Fund Manager:

Mr Krishna Sanghavi

Total Experience: 27 years | **Experience in managing this fund:** 2 years and 2 months (Managing since November 17, 2020)

Ms. Fatema Pacha

Total Experience: 17 years | **Experience in managing this fund:** 2 years and 1 month (Managing since December 21, 2020)

Date of allotment: November 17, 2020

Benchmark: NIFTY 500 Index TRI

Option: IDCW (IDCW Option will have IDCW Reinvestment (D) & IDCW Payout facility) and Growth (D)

D-Default

Minimum Application Amount: Rs. 1,000/- and in multiples of Re.1/- thereafter

Minimum Redemption/Switch-Out Amount: Rs. 1,000/- or 100 units or account balance, whichever is lower

Minimum Weekly & Monthly SIP Amount: Rs 500 and in multiples of Re. 1/- thereafter

Minimum Weekly & Monthly SIP Installments: 6

Minimum Quarterly SIP Amount: Rs 1,500 and in multiples of Re. 1/- thereafter

Minimum Quarterly SIP installments: 4

Monthly AAUM as on January 31, 2023 (Rs. in Cr.): 644.16

Monthly AUM as on January 31, 2023 (Rs. in Cr.): 642.26

Entry Load: Not applicable

Exit Load: •An Exit Load of 1% is payable if Units are redeemed / switched-out upto 1 year from the date of allotment;

• Nil if Units are redeemed / switched-out after 1 year from the date of allotment.

Scheme Performance (as on January 31, 2023)

Mahindra Manulife Focused Equity Yojana	CAGR Returns (%)		Value of Investment of ₹ 10,000*		NAV / Index Value (as on January 31, 2023)
	1 Year	Since Inception	1 Year (₹)	Since Inception	
Regular Plan - Growth Option	4.15	23.35	10,415	15,886	15.8855
Nifty 500 TRI [^]	1.28	18.44	10,128	14,523	23,175.05
Nifty 50 TRI ^{^^}	3.18	16.74	10,318	14,068	25,685.94

[^]Benchmark ^{^^}Additional Benchmark. Inception/Allotment date: 17-Nov-20. **Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments.** Since inception returns of the scheme is calculated on face value of Rs. 10 invested at inception. The performance details provided above are of Growth Option under Regular Plan. Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. *Based on standard investment of Rs. 10,000 made at the beginning of the relevant period. Ms. Fatema Pacha is managing this scheme since December 21, 2020

SIP Performance (as on January 31, 2023)

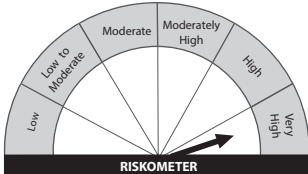
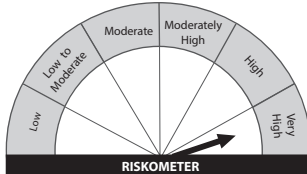
SIP Investment Period	Total Amount Invested (₹)	Regular Plan		Nifty 500 TRI [^]		Nifty 50 TRI ^{^^}	
		Market Value (₹)	CAGR Returns (%)	Market Value (₹)	CAGR Returns (%)	Market Value (₹)	CAGR Returns (%)
1 Year	1,20,000	1,24,611	7.17	1,21,449	2.24	1,23,148	4.88
Since Inception	2,60,000	2,96,294	12.07	2,82,964	7.71	2,84,945	8.36

[^]Benchmark ^{^^}Additional Benchmark. CAGR - Compounded Annual Growth Rate. Inception/Allotment date: 17-Nov-20. **Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments.** Returns greater than 1 year period are compounded annualized. For SIP returns, monthly investment of equal amounts invested on the 1st business day of every month has been considered. CAGR Returns (%) are computed after accounting for the cash flow by using the XIRR method (investment internal rate of return).

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Scheme Name	This Product is Suitable for investors who are seeking*	Scheme Riskometer	Scheme Benchmark	Benchmark Riskometer
Mahindra Manulife Focused Equity Yojana	<ul style="list-style-type: none"> Long term capital appreciation; Investment in equity and equity related instruments in concentrated portfolio of maximum 30 stocks across market capitalization. 	 <p>RISKOMETER</p> <p>Investors understand that their principal will be at very high risk</p>	NIFTY 500 Index TRI	 <p>RISKOMETER</p>

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Performance of other schemes managed by the Fund Manager(s)

Scheme Name	Scheme Inception Date	Fund Manager(s)	Managing since	CAGR Returns (%)		
				1 yr	3 yrs	5 yrs
Mahindra Manulife ELSS Kar Bachat Yojana - Reg - Growth	18-Oct-16	Ms. Fatema Pacha	16-Oct-20	0.47	16.75	8.80
		Mr. Manish Lodha	21-Dec-20			
Nifty 500 Index TRI ^A				1.28	16.10	10.28
Mahindra Manulife Multi Cap Badhat Yojana - Reg - Growth	11-May-17	Mr. Manish Lodha	21-Dec-20	-3.33	19.22	12.45
		Ms. Fatema Pacha	16-Oct-20			
Nifty 500 Multicap 50:25:25 TRI Index ^A				0.32	18.42	9.90
Mahindra Manulife Rural Bharat and Consumption Yojana - Reg - Growth	13-Nov-18	Mr. Abhinav Khandelwal	1-Apr-22	4.19	10.30	-
		Ms. Fatema Pacha	21-Dec-20			
Nifty India Consumption TRI ^A				7.45	14.59	-
Mahindra Manulife Equity Savings Fund - Reg - Growth	01-Feb-17	Mr. Manish Lodha (Equity Portion)	21-Dec-20	0.32	9.94	7.06
		Ms. Fatema Pacha (Equity Portion)	16-Oct-20			
		Mr. Amit Hiremath ^S	21-Dec-22			
		Mr. Rahul Pal (Debt Portion)	Since inception			
Nifty Equity Savings Index TRI ^A				4.00	9.08	8.07
Mahindra Manulife Hybrid Equity Nivesh Yojana - Reg - Growth	19-July-19	Ms. Fatema Pacha (Equity Portion)	16-Oct-20	0.95	15.24	-
		Mr. Manish Lodha (Equity Portion)	21-Dec-20			
		Mr. Rahul Pal (Debt Portion)	Since inception			
CRISIL Hybrid 35+65 Aggressive Index ^A				2.94	13.23	-
Mahindra Manulife Large Cap Pragati Yojana - Reg - Growth	15-Mar-19	Mr. Abhinav Khandelwal	1-Mar-22	-1.32	13.02	-
		Ms. Fatema Pacha	21-Dec-20			
Nifty 100 Index TRI ^A				1.56	14.63	-
Mahindra Manulife Flexi Cap Yojana - Reg - Growth	23-Aug-21	Ms. Fatema Pacha	Since inception	0.06	-	-
		Mr. Manish Lodha				
Nifty 500 TRI ^A				1.28	-	-
Mahindra Manulife Balanced Advantage Yojana	30-Dec-21	Mr. Manish Lodha (Equity Portion)	Since inception	0.73	-	-
		Ms. Fatema Pacha (Equity Portion)				
		Mr. Rahul Pal (Debt Portion)				
Nifty 50 Hybrid Composite Debt 50: 50 Index ^A				3.60	-	-

^ABenchmark CAGR - Compounded Annual Growth Rate. ^SDedicated Fund Manager for Overseas Investments.

Past performance may or may not be sustained in future and should not be used as a basis of comparison with other investments. The performance details provided above are of Growth Option under Regular Plan Different Plans i.e Regular Plan and Direct Plan under the scheme has different expense structure. Mr. Krishna Sanghavi manages 1 scheme and Ms. Fatema Pacha manages 9 schemes of Mahindra Manulife Mutual Fund. The performance data for the schemes which have not completed one year has not been provided. Performance as on January 31, 2023

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